

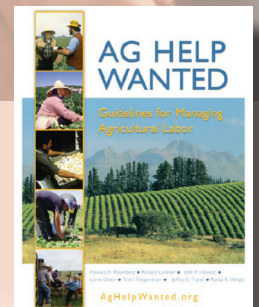
AG HELP WANTED

Pay and Performance

Pay systems many not reward what managers want.

The relationship between wages paid and operational results on a farm is not a given. It is strongly shaped by decisions that managers make in structuring and administering pay. Employers who want to get more of what they are paying for need to think about whether they are paying for what they really want.

Learn more from *AgHelpWanted - Managing Employee Performance* at: AgHelpWanted.org



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